

**EAST COAST RAILWAY**  
**Sambalpur Division**  
**Achievements of FY-2023-24**  
**Department: Commercial**

**Non Fare Revenue(NFR):**

- (i) Maintenance and operations of waiting halls at Sambalpur stations has been sold out through e-Auction with an annual license fee of **Rs.3,50,000/-** for 05 years. Total contract value for 05 years will be **₹ 18,58,500/-**.
- (ii) Advertisement through vinyl wrapping on the interior of coaches of train No. 18309/10 (SBP-JAT-SBP) express has been sold out successfully through e-Auction an annual license fee of **Rs.5,80,000/-** for a period of 03 years. Total contract value for 03 years will be **₹ 17,40,000/-**.
- (iii) Wagon cleaning contract at Lapanga station has been sold out through e-auction with an annual license fee of **₹ 57,00,000/-** for a period of 5 years. Total contract value for 05 years will be **₹ 3,02,67,000/-**
- (iv) First of its kind in Zone the contract for leasing of pond at Mahasamund Railway area for the purpose of fishery under NINFRIS with an annual license fee of **Rs.1,20,000/-** for a period of 01 year.
- (v) First of its kind in Indian Railway the contract for installation of Road weigh bridge near Hirakud Goods shed area has been awarded through IREPS E-tender with a contract value of **₹ 15,21,000/-(PA)** for a period of 05 years. Total contract value for 05 years will be **₹ 80,76,510/-**.
- (vi) First of its kind venture in Indian Railway, engineering patch of lands near goods sheds area like HKG, HNPA & LPG have been licensed for storage of Coal through IREPS e-Tender.
- (vii) Rail Coach Restaurant at SBP & BLGR, with an annual license fee of **₹15,11,000/-** & **₹ 6,55,000/-** respectively for a period of 05 years. Total contract value for 05 years will be **₹ 1,15,01,460/-**.
- (viii) Rail Coach Restaurant at TIG & MNGD, with an annual license fee of **₹9,20,000/-** & **₹ 3,51,000/-** respectively for a period of 08 years. Total contract value for 08 years will be **₹ 1,23,48,544/-**.
- (ix) Pradhan Mantri Jan Aushadhi Kendra has been sold out through e-Auction with an annual license fee of **₹ 6,000/-** for 03 years. Total contract value for 03 years will be **₹ 18,000/-**.
- (x) Advertisement through vinyl wrapping on the interior of coaches of train No 20809/10 (SBP-NED-SBP) express & 08317/18 (SBP-JNRD-SBP) passenger has been sold out successfully through e-Auction an annual license fee of **₹ 2,60,000/-** & **₹ 1,02,000/-** respectively for a period of 03 years. Total contract value for 03 years will be **₹ 10,86,000/-**.

## **Development of Goods Shed through Private Investment:**

- **Brundamal (GCT):** LOA issued for GCT entirely on railway land at Brundamal Station (BXQ). This will garner private investment to the tune of 39.32 crores for infrastructural development. Till date, this is the first and largest project under the GCT policy on railway land. ESP approved. Land Licensing Agreement and Signal Interlocking Plan (SIP) is under process of preparation and execution.

## **Other Achievement:**

- **Amrit Bharat Station Scheme:** 15 Nos. of stations selected under Amrit Bharat Station Scheme i.e. Titlagarh, Balangir, Mahasamund, Bargarh Road, Kesinga, Kantabanji, Muniguda, Sambalpur City, Khariar Road, Bhawanipatna, Hirakud, Jharsuguda Road, Barpali, Rairakhol and Harishankar Road over Sambalpur Division. As per Railway Board guidelines modern facilities to be provided at these stations for better convenience of passenger.
- **Implementation of One Station One Product (OSOP) Scheme:** As per union budget announcement 2023-24, One station one product (OSOP) is being implemented at various stations over Indian Railways. The project aims to build '**Atmanirbhar Bharat**' and uplift the local products by making a railway station a promotional hub for that particular product. It will help boost the livelihood of local artisans, weavers, potters, tribal's, etc., by promoting their products on various railway stations. Now, total 21 outlets at 16 stations have started functioning over Sambalpur division.
- **e-Auction Scheme:** Bidding for commercial earning and Non-Fare revenue (NFR) contracts i.e. Parcel, Publicity, Parking, ATM, Pay & Use Toilet and Catering contract shall be done through e-Auction on the website of Indian Railways e-Procurement system (IREPS) **[www.ireps.gov.in](http://www.ireps.gov.in)**. The system are more beneficial for Rail user i.e. Transparency, Saving of time and money, Hassel free participation, Simplified proceeding. Now, 67 contracts were awarded through e-Auction with total value of Rs.19.21 crores (including GST) till date.

## **PARCEL VAN AND SLR (PARCEL SPACE) LEASING OF SBP DIV**

**Parcel Van Leasing:-** Parcel van leasing contract of train no 18309/18310 (SBP-JAT- SBP) has been awarded from station Ex SBP to JAT & back weekly one day on round trip basis with Rs. 1,03,530/- per one side trip. The total value of the contract is Rs. **2,17,41,262/-** through e-auction for two years (i.e. 31.10.2023 to 30.10.2025).

SLR(Parcel space) Leasing:-Two SLRs(Parcel space) leasing contract of train no 18309 (SBP-JAT) have been awarded from station Ex SBP to JAT weekly four days on one side trip basis with Rs. 13,924/- per one side trip 14,030/- respectively . The total value of the contracts of both SLRs are Rs. 1,16,84,843/- through e-auction for two years(i.e.25.09.2023 to 24.09.2025 and 16.12.2023 to 15.12.2025 respectively).

## TARGET AND ACHIEVEMENTS OF COMMERCIAL DEPARTMENT FOR FY-2023-24.

Item	Target (2023-24)	Achievement (Upto March-23)	Achievement (Upto March-24)	Var % for LY
<b>A) Passenger Traffic</b>				
No of Passenger(In Millions)	9.75	8.36	10.08	20.57
Earnings(In Crores)	209.17	183.45	206.15	12.37
<b>B) Goods Traffic</b>				
Weight (In Million Tonnes)	19.90	16.55	19.79	19.57
Earnings(In Crores)	2047.45	1862.54	2270.43	21.90
<b>C) Ticket Checking</b>				
A+B Cases (In Thousands)	--	99.44	113.63	14.27
Earnings(In Crores)	--	5.61	6.28	11.94
D) Commercial Publicity/NFR Earnings(In Crores)	1.63	1.67	3.55	112.57
F) Other Coaching Earnings (In Crores)	15.48	15.44	17.55	13.66